

The Negotiation Toolkit: How To Get Exactly What You Want In Any Business Or Personal Situation By Roger J. Volkema

By Roger J. Volkema

The Negotiation Toolkit has 12 ratings and 2 reviews. Santhosh said: A good book for starters. The core theory of negotiation can be understood and then

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Roger J. Volkema is the author of The Negotiation Toolkit (3.75 avg rating, 12 ratings, 2 reviews, published 1999) and Leverage Roger J. Volkema

Roger J. Volkema 1 Publications Books The Negotiation Toolkit: How to Get Exactly What You Want in Any Business or Personal Situation , New York:

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